



Axesat Selects Intelsat EpicNG® to Support Enterprise Networks and Cellular Backhaul Markets in Latin America

July 2, 2015

Intelsat Epic^{NG} will enable Axesat to meet diverse range of customers' needs while consolidating operations previously spread across multiple satellite platforms

LUXEMBOURG--(BUSINESS WIRE)--Jul. 2, 2015-- Intelsat S.A. (NYSE: I), the world's leading provider of satellite services, today announced that Axesat S.A. has signed a multi-year agreement for satellite services on the high-performance Intelsat Epic^{NG} platform. Axesat, the largest provider of satellite-based corporate networks in Colombia, selected the Intelsat 29e satellite as the best choice to support the growing needs of its corporate enterprise customers as well as its cellular backhaul customers throughout Latin America.

Under the agreement, Axesat will consolidate services spread across multiple satellites and operators, including Intelsat 805 and Intelsat 14, onto Intelsat 907 at 332.5°E and Intelsat 29e at 310°E. This will enable Axesat to deliver services to a diverse group of customers and, with the flexibility of Intelsat's satellite services, to tailor unique solutions for each.

Intelsat 29e, scheduled for launch in the first quarter of 2016, features the most advanced digital payload in the commercial satellite market, bringing unprecedented power, efficiency and accessibility to the marketplace. Its combination of high-power Ku-band spot beams, wide beams, open architecture design and backward compatibility will enable Axesat to easily integrate Intelsat Epic^{NG} into its existing network with minimal upfront capital expenditures. This will result in increased efficiencies and allow Axesat to focus on growing its business and expanding into new geographic areas.

"We reviewed many high throughput satellite (HTS) options and committed to Intelsat Epic^{NG} because it provides the improved efficiency and hardware independence that we considered vital to our plans," said Mauricio Segovia, President of Axesat. "Intelsat will allow us to seamlessly integrate HTS into our existing network, deliver more bandwidth and cost-efficient commercial solutions to our corporate and cellular backhaul customers, as well as support our growth strategies in the countries where we operate."

"We designed Intelsat Epic^{NG} to bring more power, better economics and make satellite more accessible to existing and potential customers. This enables companies such as Axesat to easily scale their existing infrastructure and take full advantage of HTS to meet the burgeoning demands for broadband connectivity in the region," said Kurt Riegelman, Senior Vice President, Sales and Marketing, Intelsat. "With 3G networks on the rise in Latin America and the need for rural connectivity never greater, the Intelsat Epic^{NG} platform will allow Axesat to capture growth in existing markets, expand their services into new locations and, importantly, improve broadband connectivity in the areas they wish to serve."

Supporting Resources

- About High Throughput Satellites: <http://www.intelsat.com/videos/a-high-throughput-satellite-teach-in/>
- Intelsat Epic^{NG} for Broadband Applications <http://www.intelsat.com/applications/broadband-2/intelsat-epicng-for-broadband/>

About Intelsat

Intelsat S.A. (NYSE: I) is the world's leading provider of satellite services, delivering high performance connectivity solutions for media, fixed and mobile broadband infrastructure, enterprise and government and military applications. Intelsat's satellite, teleport and fiber infrastructure is unmatched in the industry, setting the standard for transmissions of video and broadband services. From the globalization of content and the proliferation of HD, to the expansion of cellular networks and mobile broadband access, with Intelsat, envision your future network, connect using our leading satellite technology and transform your opportunities. Envision...Connect...Transform...with Intelsat. For more information, visit www.intelsat.com.

About Axesat

Founded in 2003, Axesat is satellite service provider based in Bogota, Colombia, with more than 10,000 VSATs and SCPC sites installed. Axesat serves corporate customers in Colombia, Peru, Venezuela, Chile, Ecuador, Mexico and Central America, providing data, broadband, video and VoIP solutions for customers in the Government, Mining/Oil & Gas, Retail, and Financial sectors, among others. For further information on the company, please visit www.axesat.com.

Intelsat Safe Harbor Statement:

Statements in this news release constitute "forward-looking statements" that do not directly or exclusively relate to historical facts. When used in this release, the words "may," "will," "might," "should," "expect," "plan," "anticipate," "project," "believe," "estimate," "predict," "intend," "potential," "outlook," and "continue," and the negative of these terms, and other similar expressions are intended to identify forward-looking statements and information.

The forward-looking statements reflect Intelsat's intentions, plans, expectations, assumptions and beliefs about future events and are subject to risks, uncertainties and other factors, many of which are outside of Intelsat's control. Important factors that could cause actual results to differ materially from the expectations expressed or implied in the forward-looking statements include known and unknown risks. Known risks include, among others, the risks described in Intelsat's annual report on Form 20-F for the year ended December 31, 2014, and its other filings with the U.S. Securities and Exchange Commission.

Because actual results could differ materially from Intelsat's intentions, plans, expectations, assumptions and beliefs about the future, you are urged to view all forward-looking statements with caution. Intelsat does not undertake any obligation to update or revise any forward-looking statements, whether as a result of new information, future events or otherwise.

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