



## **Intelsat Selected by Empresa Nacional de Telecomunicações Moçambique to Reinforce and Extend Broadband Services In-Country**

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LUXEMBOURG--(BUSINESS WIRE)--Sep. 15, 2015-- Today, Empresa Nacional de Telecomunicações de Moçambique renewed its relationship with Intelsat S.A. (NYSE: I), the world's leading provider of satellite services, for satellite solutions that will help the company deliver broadband connectivity to corporate networks and provide cellular backhaul services to support residents in remote areas of Mozambique.

Under the multi-year agreement, Empresa Nacional de Telecomunicações de Moçambique will use C- band capacity on Intelsat 902 at 62.0°E to provide dual band connectivity for its own transport network and use with local cellular operators. For a country such as Mozambique that is susceptible to heavy rainfall and flooding, C-band spectrum is particularly useful given its known performance and durability in adverse weather conditions.

"Our customers expect and deserve fast, reliable and continuous broadband connectivity regardless of location or weather," said Zainadin Dalsuco, Chief Executive Officer, Empresa Nacional de Telecomunicações Moçambique. "By partnering with Intelsat, we can quickly scale our existing network to meet the increasing broadband demands in the remote areas of Mozambique and ensure that our network infrastructure is robust enough to retain and, as needed, quickly restore service to local cellular operators and their customers throughout the country."

"Access to high-quality and consistent broadband connectivity is essential for socio-economic development and the continuous growth of businesses and local communities. Intelsat's C-band satellite services are incredibly resilient and a great complement to a network operator's existing infrastructure," said Rhys Morgan, Interim Regional Sales Manager, Africa, Intelsat. "This partnership will allow Empresa Nacional de Telecoms Mozambique to provide a reliable, always-on broadband service that will enhance customer satisfaction, and with mobile penetration rates in the country at sixty nine percent, allow the company to extend its network into untapped areas of Mozambique."

### **Supporting Resources**

- About Intelsat Broadband Services: <http://www.intelsat.com/applications/broadband-2/>

### **About Intelsat**

Intelsat S.A. (NYSE: I) is the world's leading provider of satellite services, delivering high performance connectivity solutions for media, fixed and mobile broadband infrastructure, enterprise and government and military applications. Intelsat's satellite, teleport and fiber infrastructure is unmatched in the industry, setting the standard for transmissions of video and broadband services. From the globalization of content and the proliferation of HD, to the expansion of cellular networks and mobile broadband access, with Intelsat, envision your future network, connect using our leading satellite technology and transform your opportunities. Envision...Connect...Transform...with Intelsat. For more information, visit [www.intelsat.com](http://www.intelsat.com).

### **About Empresa Nacional de Telecomunicações Moçambique, Subsidiary of TDM**

TDM was created in 1981, as a Parastatal Enterprise (EE), as a result of a split from postal services. Twelve years later, in 1993, it was transformed into a Public Owned Company (EP), afterwards, in 2003, TDM was transformed into a Limited Liability Company (SARL) and its mobile assets, from the first GSM mobile service in the country established in 1997, were separated into a subsidiary company, Moçambique Celular (mcel). In 2009, TDM became a Liability Company (SA) in order to align with the Commercial Code. So, TDM is a fully autonomous company from an administrative and financial point of view and is competing with all other operators in the market on an equal basis. Currently, 90% of the share capital of TDM is held by the State and 10% by the management and employees.

TDM provides a variety of communications services namely Voice, ISDN, Data Services (Leased Lines and Dedicated Internet for small and larger business and institutions), retail Internet based on CDMA and ADSL Technologies as well Wholesale Internet and transit transmission to the Region.

TDM also provides services through its subsidiaries with core business as follows:

- Moçambique Celular (MCel): Established in 1997, provides mobile telecommunications services.
- TELEDATA : Established in 1989, the main activity is the provision of data communication and retail Internet.
- TV CABO Moçambique : Created in 1996, the main activity is the distribution of TV, radio and Internet services by cable.
- TELEVISA : Created in 1990, being its main activity the maintenance of local access network and new line deployment.
- Yellow Pages (LTM): Created in 1989, the main activity is the issuing of telephone and fax directories and yellow pages subscriptions.

TDM's Mission is "To provide quality communication solutions to telecom operators, organizations and people, in view of the socio-economic development of the country". This Mission is linked to the Vision "To be the national leader in the provision of integrated communications solutions and to intervene in the regional market."

The core values of TDM are: Customer Service, Innovation, Professionalism, Integrity and Social Responsibility.

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