

Intelsat Appoints Brian Jakins as Regional Vice President of Sales in Africa

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LUXEMBOURG--(BUSINESS WIRE)--Nov. 4, 2015-- Intelsat S.A. (NYSE: I), the world's leading provider of satellite services, today announced that Brian Jakins has been named as the company's Regional Vice President of Sales in Africa, effective immediately. Mr. Jakins will be based in Johannesburg, South Africa and report to Jean-Philippe Gillet, Vice President, Europe, Middle East and Africa.

This Smart News Release features multimedia. View the full release here: <http://www.businesswire.com/news/home/20151104005439/en/>



Brian Jakins, Regional Vice President, Africa Sales, Intelsat (Photo: Business Wire)

www.intelsat.com.

With over two decades of experience in the technology sector, including services to enterprises and mobile operators, Mr. Jakins will lead Intelsat's African sales team and support the growth of Intelsat's broadband, mobility and media customers operating in the region. He will also be responsible for the design and implementation of the company's sales strategy and business development across Africa.

"Brian has a proven track record of developing strong customer relationships and delivering innovative solutions that have enabled telecommunications companies in Africa to grow their businesses in the most cost-efficient manner," said Jean-Philippe Gillet, Intelsat's Vice President, Europe, Middle East and Africa. "His expertise and understanding of the opportunities facing media and broadband customers in the region will be essential, particularly as we prepare to launch Intelsat 33e, our next-generation Intelsat Epic^{NG} satellite. I look forward to working closely with Brian and his team as Intelsat brings new satellite solutions to Africa that will deliver the higher performance and improved economics necessary to allow customers in the region to meet changing content distribution and broadband demands, and capitalize on fast-growing new applications coming to market."

Prior to joining Intelsat, Mr. Jakins served as the Vice President of Sales and Services Africa at Aviat Networks, a leading global provider of microwave networking solutions. During his tenure, Aviat Networks expanded its geographic footprint and revenues showed significant growth in the African region. Mr. Jakins has also held senior sales management positions of increasing responsibility at companies such as Alcatel-Lucent, Siemens Telecommunications and Wireless Data Services South Africa.

About Intelsat

Intelsat S.A. (NYSE: I) is the world's leading provider of satellite services, delivering high performance connectivity solutions for media, fixed and mobile broadband infrastructure, enterprise and government and military applications. Intelsat's satellite, teleport and fiber infrastructure is unmatched in the industry, setting the standard for transmissions of video and broadband services. From the globalization of content and the proliferation of HD, to the expansion of cellular networks and mobile broadband access, with Intelsat, envision your future network, connect using our leading satellite technology and transform your opportunities.

Envision...Connect...Transform...wIntelsat. For more information, visit

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