Investor Fact Sheet

As of June 30, 2019









OVERVIEW & INVESTOR HIGHLIGHTS

- Intelsat is a leading provider of fixed satellite services ("FSS") with a diversified, premier customer base.
- Our Globalized Network includes a global fleet of 53 in-service satellites, 8 teleports and the IntelsatOne® terrestrial network.
- Our satellite communications network covers 99% of the world's populated regions, including market access in approximately 200 countries and territories, supporting revenue diversified by geography and application.
- Intelsat introduced its next generation, high-throughput satellite ("HTS") platform, Intelsat Epic^{NG}, in 2016. Our final first generation Intelsat Epic^{NG} satellite, Horizons 3e, entered service in January 2019.
- In April 2019, the Intelsat 29e satellite unexpectedly failed and the satellite was declared a complete loss.
- •Intelsat affirmed its full-year guidance ranges provided on April 30, 2019. Revenue: \$2.0 billion to \$2.060 billion; and Adjusted EBITDA*: \$1.430 billion to \$1.480 billion. 2019 Capital expenditure guidance remained unchanged from the guidance provided on February 20, 2019 at \$250 million to \$300 million.

- **Operational Highlights**
- Intelsat distributes approximately 5,400 video channels, including approximately 1,160 high definition channels.
- System utilization: 78% on total available capacity of approximately 1,750 station-kept wide-beam units (36 MHz). At June 30, 2019, the HTS Intelsat Epic^{NG} in-service 36 MHz unit count was approximately 1,200.
- Contracted backlog: \$7.5 billion at 06/30/19.

Recent News

- PT. Aplikanusa Lintasarta, a data communication, internet service, and IT services provider, signed an agreement for services on two Intelsat satellites which will support the deployment and expansion of Indonesia's broadband and wireless communications infrastructure.
- Intelsat announced a second multi-year agreement with
 Verizon Business Services.
 Under the agreement, Verizon will integrate Intelsat services into its wireless infrastructure in the
 U.S. Intelsat provides wireless infrastructure services to three wireless operators in the U.S.

- GCI Liberty, Inc. ("GCI"), Alaska's largest telecommunications company, expanded its service commitments on the Horizons 3e satellite. GCI uses satellite capacity for primary and backup network infrastructure as well as enterprise broadband connectivity throughout Alaska.
- Intelsat General was awarded a subcontract by a Leonardo DRS subsidiary, DRS Global Enterprise Solutions, expanding the scope of the services we provide to DRS under a Defense Information Systems Agency program to support the U.S. Special Operations Command.
- Intelsat is a founding member of the **C-band Alliance** ("CBA"). Over the course of the quarter, the CBA added further detail regarding its proposal to the U.S. Federal Communications Commission to clear C-band spectrum to accelerate the deployment of 5G services in the U.S. The CBA continues to advocate for the adoption of its market-based proposal, and is building consensus with the stakeholders in the proceeding.

Corporate Headquarters Intelsat S.A. 4, rue Albert Borschette L-1246 Luxembourg U.S. Operations Headquarters Intelsat US LLC 7900 Tysons One Place McLean, VA 22102-5972 Sales Headquarters

Intelsat Global Sales & Marketing Ltd.
Building 5 Chiswick Park, 566 Chiswick High Road
London W4 5YA, United Kingdom



Reconciliation of non-U.S. GAAP measures to comparable U.S. GAAP measures available via EDGAR and through Intelsat's website at www.intelsat.com/investors.

Financial Highlights (\$ in millions)

				r-Ended e 30	
Intelsat S.A.	2018		2019		
Total Revenue	\$	538	\$	509	
Operating Expenses	\$	300	\$	697**	
Net Income (loss) attributable	\$	(47)	\$	(530)	
to Intelsat S.A.					
EPS					
Basic	\$ (0.38)		\$ (3.76)		
Diluted	\$ (0.38)		\$	\$ (3.76)	
EBITDA*	\$	409	\$	(52)	
Adjusted EBITDA*	\$	416	\$	374	
Capital Expenditures	\$	52	\$	65	
Free Cash Flow from (used in)					
Operations*	\$	5	\$	(45)	

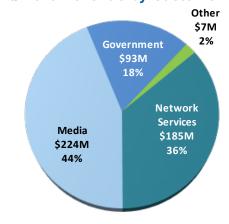
Reconciliation of non-U.S. GAAP measures to comparable U.S. GAAP measures available via EDGAR and through Intelsat's website at www.intelsat.com/investors.

Debt Schedule June 30, 2019

Intelsat S.A. Debt:	(\$ in millions)	
41/2% Convertible Senior Notes due 2025 ⁵	\$	403
Total	\$	403
Intelsat (Luxembourg) S.A. Debt:		
73/4% Senior Notes due 2021		421
81/8% Senior Notes due 2023 ²		888
Total ^{2,3}	\$	1,309
Intelsat Connect Finance S.A. Debt:		
91/2% Senior Notes due 2023	\$	1,250
Total	\$	1,250
Intelsat Jackson Holdings S.A. Debt¹:		
51/2% Senior Notes due 2023		1,985
81/2% Senior Notes due 2024		2,950
93/4% Senior Notes due 2025		1,885
Total Unsecured	\$	6,820
91/2% Senior Secured Notes due 2022		490
8% Senior Secured Notes due 2024		1,350
(L+375) Sr. Secured Credit Facilities due 2023 ⁴		2,000
(L+450) Sr. Secured Credit Facilities due 2024 ⁴		395
65/8% Sr. Secured Credit Facilities due 2024 ⁴		700
Total Secured	\$	4,935
Total Intelsat Jackson Holdings S.A.	\$	11,755
Total Consolidated ^{2,3,4,5}	\$	14,717

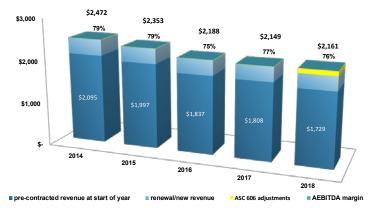
- All listed debt of Intelsat Jackson Holdings S.A. ("Intelsat Jackson") is guaranteed by Intelsat Jackson's guarantor subsidiaries.
- 2) Excludes \$112M of Intelsat Luxembourg's 8 1/8% Sr. Notes due 2023 held by Intelsat Jackson.
- 3) Total debt excludes \$182M and \$221M of Intelsat Luxembourg's 12 1/2% Sr. Notes due 2024 (the "Lux 2024 Notes"), held by Intelsat Connect Finance S.A. ("ICF") and Intelsat Jackson, respectively. Also excludes \$0.1M aggregate principal amount of the Lux 2024 Notes issued by Intelsat Luxembourg and held by third parties. The Lux 2024 Notes are not guaranteed by any affiliates of Intelsat Luxembourg. Also excludes \$600M and \$979M of Intelsat Luxembourg's 13 1/2% Sr. Notes due 2026 held by Intelsat Envision Holdings LLC ("Envision") and ICF, respectively.
- 4) Subject to springing maturity in the event Intelsat is unable to retire prior to maturity or refinance certain Intelsat Jackson Senior Notes.
- 5) Guaranteed by Envision.

2Q 2019 Revenue by Customer Set



Annual Revenue & AEBITDA Margin Trends*





^{*} On January 1, 2018, we adopted the provisions of the Financial Accounting Standards Board Accounting Standards Codification Topic 606, Revenue from Contracts with Customers ("ASC 606").

Company Snapshot

Exchange: NYSE: I
Date Listed: April 23, 2013
Fiscal Year End: December 31
Weighted Average Shares
Outstanding (Diluted):
(as of 6/30/19)

Executive Officers

Stephen Spengler Director and

Chief Executive Officer

David Tolley

EVP and Chief Financial Officer

Samer Halawi

EVP and Chief Commercial Officer

Michelle Bryan

EVP, General Counsel and Chief Administrative Officer

Michael DeMarco

EVP and Chief Services Officer

Please review detailed information about Intelsat, including our SEC filings, available through our website at www.intelsat.com before making any investment decision.



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 $^{^{**}}$ Includes \$382 million satellite impairment charge due to Intelsat 29e satellite loss.