

# The SPACECONNECTION Utilizes Intelsat's Premier Video Neighborhood to Expand its Media Business in North America

## March 17, 2015

LUXEMBOURG--(BUSINESS WIRE)--Mar. 17, 2015-- Intelsat S.A. (NYSE: I), the world's leading provider of satellite services, and The SPACECONNECTION, the industry's leading independent provider of C-Band and Ku-Band satellite space segment, today announced a new, multi-year agreement under which The SPACECONNECTION expanded its capacity commitment on Intelsat's Galaxy 17 satellite located at 91° West and renewed services on Intelsat's Galaxy 3C satellite located at 95° West.

Galaxy 17 is a premier sports neighborhood within Intelsat's Galaxy fleet, with marquee sports programming transmitted to cable head-ends throughout North America. By renewing and expanding its agreement with Intelsat, The SPACECONNECTION will continue to provide existing customers with exciting regional and national sports content, as well as leverage the additional capacity to expand its distribution reach in a cable distribution neighborhood that has a 98% penetration of cable head-ends. The agreement also secures continuity of service for The SPACECONNECTION's current customers at Galaxy 3C.

Jonathan Crawford, President & CEO, The SPACECONNECTION, stated, "The strength and quality of Intelsat's video neighborhoods provides tremendous benefits for our customer base. That is why we have partnered with Intelsat for over two decades and look forward to our future success together as we continue to deliver exciting content to our customers."

"We are committed to supporting The SPACECONNECTION's long-term business goals as a leading content distribution provider," said Mark Rasmussen, Vice President, Americas, Intelsat. "By extending our relationship, The SPACECONNECTION is able to leverage the value of our premier video neighborhoods to expand revenue potential for its content in North America."

#### About Intelsat

Intelsat S.A. (NYSE: I) is the world's leading provider of satellite services, delivering high performance connectivity solutions for media, fixed and mobile broadband infrastructure, enterprise and government and military applications for 50 years. Intelsat's satellite, teleport and fiber infrastructure is unmatched in the industry, setting the standard for transmissions of video and broadband services. From the globalization of content and the proliferation of HD, to the expansion of cellular networks and mobile broadband access, with Intelsat, envision your future network, connect using our leading satellite technology and transform your opportunities. Envision...Connect...Transform...wintelsat, celebrating 50 years of space leadership in 2014. For more information, visit www.intelsat.com.

## About The SPACECONNECTION, Inc.

The SPACECONNECTION is a wholly owned subsidiary of Telesat Canada. As an industry leading independent provider of C-Band and Ku-Band satellite space segment, , The SPACECONNECTION offers satellite services for full-time and occasional content delivery. The SPACECONNECTION has been a leading supplier of satellite capacity for sports production services, full-time program distribution to cable television and closed circuit television networks for educational and gaming clients for more than 25 years. The SPACECONNECTION is also a provider of space segment to the enterprise and government markets. For more information, visit www.thespaceconnection.com.

### Intelsat Safe Harbor Statement:

Statements in this news release and certain oral statements from time to time by representatives of the company constitute "forward-looking statements" that do not directly or exclusively relate to historical facts. When used in this earnings release, the words "may," "will," "might," "should," "expect," "plan," "anticipate," "project," "believe," "estimate," "predict," "intend," "potential," "outlook," and "continue," and the negative of these terms, and other similar expressions are intended to identify forward-looking statements and information.

The forward-looking statements reflect Intelsat's intentions, plans, expectations, assumptions and beliefs about future events and are subject to risks, uncertainties and other factors, many of which are outside of Intelsat's control. Important factors that could cause actual results to differ materially from the expectations expressed or implied in the forward-looking statements include known and unknown risks. Known risks include, among others, the risks described in Intelsat's annual report on Form 20-F for the year ended December 31, 2014, and its other filings with the U.S. Securities and Exchange Commission, the political, economic and legal conditions in the markets we are targeting for communications services or in which we operate and other risks and uncertainties inherent in the telecommunications business in general and the satellite communications business in particular.

Because actual results could differ materially from Intelsat's intentions, plans, expectations, assumptions and beliefs about the future, you are urged to view all forward-looking statements with caution. Intelsat does not undertake any obligation to update or revise any forward-looking statements, whether as a result of new information, future events or otherwise.

Source: Intelsat

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