

Intelsat Bolsters its Strategic Planning & Business Development Team

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Intelsat Executive Jay Yass Named Vice President of Business Development

Satellite Industry Executive Hazem Moakkit Joins Intelsat as Vice President of Corporate and Spectrum Strategy

LUXEMBOURG--(BUSINESS WIRE)--Nov. 10, 2015-- Over the course of 2015, Intelsat S. A. (NYSE: I), the world's leading provider of satellite services, has forged strategic partnerships with leading networking hardware and antenna manufacturers as it implements its strategy to drive performance, improve economics and simplify access to the company's next-generation high throughput satellite platform, Intelsat Epic NG.

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Jay Yass, Vice President of Business Development (Photo: Business Wire)

Building on that momentum, the company today announced that it has appointed long-standing Intelsat executive, Jay Yass, to Vice President of Business Development and named Hazem Moakkit to the newly created role of Vice President of Corporate and Spectrum Strategy. Mr. Yass and Mr. Moakkit will report to Bruno Fromont, Intelsat's Senior Vice President of Strategy and Asset Management, and will be based in the company's McLean, VA office.

In his new role, Mr. Yass will add to his market development responsibilities and lead Intelsat's global business development initiatives. He will oversee the company's business development team and work closely with Intelsat's corporate strategy, product management as well as its innovation and service architecture teams to identify and establish partnerships that will complement the type and value of the services delivered to customers. Prior to his current position, Mr. Yass served as Intelsat's Vice President of Global Accounts and Strategic Sales as well as Intelsat's Vice President of Network Services Product Management. Before joining Intelsat in 2003, he held senior sales and business development management roles at Telogy Network (now part of Texas Instruments) and GTE Satellite Corporation.

In his newly created role, Mr. Moakkit will lead the corporate strategy and spectrum teams, analyzing shifts in market trends to guide the strategic direction of the company. He will also be responsible for optimizing Intelsat's orbital spectrum rights to support the company's overall business plans. Bringing more than two decades of industry experience to Intelsat, Mr. Moakkit has held executive regulatory and spectrum affairs positions at O3b Satellite Networks and Yahsat.

"As Intelsat continues to look for innovative approaches that will drive value for our customers, Jay's and Hazem's leadership and expertise will be essential to accelerating our business development initiatives and delivering new services to the marketplace," said Bruno Fromont, Senior Vice President, Strategy and Asset Management, Intelsat. "Jay is a long-standing Intelsat executive with a proven track record of developing strong ecosystem partnerships, enabling him to effectively lead our Business Development team. Similarly, Hazem's wealth of experience in spectrum strategy and development will prove invaluable as Intelsat analyzes and identifies new applications where our satellite-based solutions will play a meaningful role in the continuing expansion of broadband connectivity everywhere."

About Intelsat

Intelsat S.A. (NYSE: I) is the world's leading provider of satellite services, delivering high performance connectivity solutions for media, fixed and mobile broadband infrastructure, enterprise and government and military applications. Intelsat's satellite, teleport and fiber infrastructure is unmatched in the industry, setting the standard for transmissions of video and broadband services. From the globalization of content and the proliferation of HD, to the expansion of cellular networks and mobile broadband access, with Intelsat, envision your future network, connect using our leading satellite technology and transform your opportunities. Envision...Connect...Transform...with Intelsat. For more information, visit www.intelsat.com.

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Intelsat

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