



Connect to the World's Largest, High Speed IP Network in the Sky with IntelSatOne® Flex for Enterprise

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Simple 'click of a mouse' will deliver instant access to IntelSat's Globalized Network

Seamless integration with terrestrial networks provides ultra-high availability, redundancy and security

IntelSatOne Flex for Enterprise delivers economies of scale and operational efficiencies and eliminates unnecessary overhead costs

LUXEMBOURG--(BUSINESS WIRE)--Mar. 7, 2016-- With nearly 4 billion people, 20 billion devices and 50 billion machines requiring broadband connectivity, corporate enterprises are looking for fast, easy and cost-efficient means to expand their MPLS or Ethernet networks in order to stay ahead of their customers' emerging demands.

Today, IntelSat (NYSE:I), operator of the world's first Globalized Network, powered by its leading satellite backbone, introduced IntelSatOne Flex for Enterprise, a managed service that allows regional and global enterprise network service providers to efficiently access and incorporate high throughput satellite technology into new and existing private networks. The result is a high performance, secure and flexible data network platform that supports regional and global application growth, all using a web-based network operations interface.

IntelSatOne Flex for Enterprise will deliver:

- **Instant Access** to IntelSat Epic^{NG}'s high speed broadband connectivity where the virtualized network will enable customers to flexibly allocate and move bandwidth to meet surges in demand or new geographic requirements.
- **Seamless Integration** with terrestrial MPLS or Ethernet Networks as IntelSatOne Flex for Enterprise allows customers to maintain Class of Service tags across both satellite and terrestrial components.
- **Control and Visibility to the End Terminal** through a robust Network Management System (NMS) that allows service providers to: customize, prioritize and contend Mbps; offer differentiated levels of service to their end users; and maintain full control of the offering and brand. The customer portal will also provide real-time monitoring, tracking and reporting.
- **Streamlined Ground Operations** through IntelSatOne Flex's uniform performance, which enables customers to mass-order terminals in advance and take advantage of volume pricing, further simplifying and accelerating the procurement, deployment and installation of new revenue-driving remotes.
- **Significant Cost Savings** through the use of smaller terminals, which are much more cost effective to purchase and maintain, even in the most remote locations.
- **Ultra-High Availability, Multi-Layer Redundancy and Security** through IntelSat's Globalized Network.

"IntelSatOne Flex for Enterprise will provide our customers with the unprecedented scalability and flexibility needed to manage the complex challenges driven by the explosive demands for broadband connectivity," said Karen Schmidt, Vice President, Marketing, IntelSat. "Unlike with other platforms, the backward compatibility of IntelSat's Globalized Network does not require customers to replace their existing technology or switch out their ground infrastructure. As a result, customers can redeploy the cost savings and instead, focus on expanding their businesses and driving new revenue streams. Most importantly, IntelSatOne Flex for Enterprise can be easily integrated into an existing architecture and serve as a single point of entry to a virtual Globalized Network that can deliver on its promise of providing high-speed broadband and internet connectivity, whenever or wherever you need it, today."

Supporting Resources:

- Introducing the Globalized Network: <http://www.intelsat.com/intelsat-news/introducing-the-intelsat-globalized-network/>
- Learn more about [IntelSatOne](#) Flex for Enterprise: <http://www.intelsat.com/wp-content/uploads/2016/03/intelsatone-flex-for-enterprise-br.pdf>
- Learn more about IntelSat Epic^{NG}: <http://www.intelsat.com/global-network/satellites/epicng/>
- Learn more about IntelSat's Broadband Services : <http://www.intelsat.com/solutions/data-telecoms>

About IntelSat

IntelSat S.A. (NYSE: I) operates the world's first Globalized Network, delivering high-quality, cost-effective video and broadband services anywhere in the world. IntelSat's Globalized Network combines the world's largest satellite backbone with terrestrial infrastructure, managed services and an open, interoperable architecture to enable customers to drive revenue and reach through a new generation of network services. Thousands of organizations serving billions of people worldwide rely on IntelSat to provide ubiquitous broadband connectivity, multi-format video broadcasting, secure satellite

communications and seamless mobility services. The end result is an entirely new world, one that allows us to envision the impossible, connect without boundaries and transform the ways in which we live. For more information, visit www.intelsat.com.

Intelsat Safe Harbor Statement:

Statements in this news release constitute "forward-looking statements" that do not directly or exclusively relate to historical facts. When used in this release, the words "may," "will," "might," "should," "expect," "plan," "anticipate," "project," "believe," "estimate," "predict," "intend," "potential," "outlook," and "continue," and the negative of these terms, and other similar expressions are intended to identify forward-looking statements and information.

The forward-looking statements reflect Intelsat's intentions, plans, expectations, assumptions and beliefs about future events and are subject to risks, uncertainties and other factors, many of which are outside of Intelsat's control. Important factors that could cause actual results to differ materially from the expectations expressed or implied in the forward-looking statements include known and unknown risks. Known risks include, among others, the risks described in Intelsat's annual report on Form 20-F for the years ended December 31, 2014 and December 31, 2015, and its other filings with the U.S. Securities and Exchange Commission.

Because actual results could differ materially from Intelsat's intentions, plans, expectations, assumptions and beliefs about the future, you are urged to view all forward-looking statements with caution. Intelsat does not undertake any obligation to update or revise any forward-looking statements, whether as a result of new information, future events or otherwise.

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