



Gogo Partners with Intelsat on Major Capacity Agreement Across Intelsat Globalized Network and Becomes Anchor Tenant for World's First GEO/LEO Shared Network

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Gogo customers to get pole-to-pole and gate-to-gate coverage from the 10 Tbps shared Intelsat Epic^{NG}/OneWeb network

LUXEMBOURG, CHICAGO & WASHINGTON--(BUSINESS WIRE)--Mar. 7, 2016-- Gogo (NASDAQ: GOGO), the global leader in providing broadband connectivity solutions and wireless entertainment to the aviation industry, announced today it is partnering with Intelsat (NYSE: I), operator of the world's first Globalized Network, to leverage the first shared GEO/LEO satellite network for in-flight connectivity. Under a long-term agreement, Gogo's next generation in-flight connectivity technology will be powered by an innovative high performance shared network featuring reliable, multi-layered Ku-band capacity on the Intelsat Epic^{NG} high throughput geosynchronous (GEO) satellites combined with OneWeb's planned low earth orbit (LEO) satellite constellation.

The Gogo 2Ku airborne terminal is designed to be compatible with multiple networks, including both the Intelsat Epic^{NG} and OneWeb satellite constellations. This flexibility ensures a long-term technology solution that provides immediate benefits as well as a path to future network evolutions well into the next decade.

Beginning in 2016, Gogo will expand its use of the Intelsat Globalized Network by purchasing additional capacity on Intelsat's Ku-band infrastructure, a contiguous, resilient network within Intelsat's 50 satellite system which covers 99 percent of the world's populated regions.

Gogo's Intelsat network infrastructure will initially include use of traditional wide beam services and the next generation high throughput satellite (HTS) Intelsat Epic^{NG} platform, which is expected to enter service in 2016. Coverage will include HTS for the North Atlantic, Europe, Middle East, Asia and the Pacific Ocean provided by Intelsat 32e, Intelsat 33e and Horizons 3e. In 2019, Gogo's 2KU system will begin to access the world's first GEO/LEO shared network, an evolving service architecture that will incorporate the best features of Intelsat GEO and OneWeb LEO HTS capacity as the complete Intelsat Epic^{NG} and OneWeb systems deploy. When the network is fully deployed, Gogo's 2Ku systems will be able to dynamically route traffic across the fully global 10 Tbps shared network based on coverage, latency, throughput and other performance criteria.

Gogo's customers will benefit from the continuous planned upgrades of the shared network, including up to 250 Mbps per plane on the Intelsat Epic^{NG} fleet. One Web's Low Earth Orbit satellites are expected to be the first satellites to enable high performance services at high latitudes and on polar flights.

"Gogo's open strategy gives us the ability to look to the entire satellite market for innovation, and Intelsat's Epic^{NG} satellites combined with OneWeb's LEO constellation offers numerous advantages for aviation," said Gogo's president and chief executive officer, Michael Small. "Gogo continues to invest in open platforms that leverage the best connectivity technologies for aviation, because single technology, closed systems will not survive the test of time."

Gogo's leading in-flight broadband service represents exactly the type of application for which our Globalized Network and Intelsat Epic^{NG} platform are targeted: global, high performance and with a business model that will flourish with the right economics," said Intelsat chief executive officer, Stephen Spengler. Our goal in creating the Intelsat/OneWeb shared network is to bring together the best solutions to support customer growth today while at the same time providing a future-proof path to an ever-improving global satellite infrastructure."

"OneWeb's unique constellation will enable broadband connectivity in the polar-regions and at high latitudes will also have low latency because the satellites are much closer to earth," said Anand Chari, Gogo's chief technology officer. "Intelsat Epic^{NG} and the Intelsat Globalized Network provide high performance services that will increase our service capability in this year and beyond. By using this shared network, Gogo's 2Ku solution will be capable of delivering hundreds of Mbps per aircraft over every part of the globe."

Supporting Resources:

- Learn more about Intelsat Epic^{NG}: <http://www.intelsat.com/global-network/satellites/epicng/>
- LEO x GEO = Innovation²: Thierry Guillemin, Executive Vice President and Chief Technology Officer, Intelsat <http://www.intelsat.com/intelsat-news/leo-x-geo-innovation-squared/>

About Intelsat

Intelsat S.A. (NYSE: I) operates the world's first Globalized Network, delivering high-quality, cost-effective video and broadband services anywhere in the world. Intelsat's Globalized Network combines the world's largest satellite backbone with terrestrial infrastructure, managed services and an open, interoperable architecture to enable customers to drive revenue and reach through a new generation of network services. Thousands of organizations serving billions of people worldwide rely on Intelsat to provide ubiquitous broadband connectivity, multi-format video broadcasting, secure satellite communications and seamless mobility services. The end result is an entirely new world, one that allows us to envision the impossible, connect without boundaries and transform the ways in which we live. For more information, visit www.intelsat.com.

About Gogo

With more than two decades of experience, Gogo is the leader in in-flight connectivity and wireless entertainment services for commercial and

business fleets around the world. Gogo connects aircraft, providing its aviation partners with the world's most powerful network and platform to help optimize their operations. Gogo's superior technologies, best-in-class service, and global reach help planes fly smarter, our aviation partners perform better, and their passengers travel happier.

Today, Gogo has partnerships with 14 commercial airlines and is installed on more than 2,500 commercial aircraft. More than 6,800 business aircraft are also flying with its solutions, including the world's largest fractional ownership fleets. Gogo also is a factory option at every major business aircraft manufacturer. Gogo has more than 1,000 employees and is headquartered in Chicago, IL, with additional facilities in Broomfield, CO, and various locations overseas. Connect with us at www.gogoair.com and business.gogoair.com

Intelsat Safe Harbor Statement:

Statements in this news release constitute "forward-looking statements" that do not directly or exclusively relate to historical facts. When used in this release, the words "may," "will," "might," "should," "expect," "plan," "anticipate," "project," "believe," "estimate," "predict," "intend," "potential," "outlook," and "continue," and the negative of these terms, and other similar expressions are intended to identify forward-looking statements and information.

The forward-looking statements reflect Intelsat's intentions, plans, expectations, assumptions and beliefs about future events and are subject to risks, uncertainties and other factors, many of which are outside of Intelsat's control. Important factors that could cause actual results to differ materially from the expectations expressed or implied in the forward-looking statements include known and unknown risks. Known risks include, among others, the risks described in Intelsat's annual report on Form 20-F for the years ended December 31, 2014 and December 31, 2015, and its other filings with the U.S. Securities and Exchange Commission.

Because actual results could differ materially from Intelsat's intentions, plans, expectations, assumptions and beliefs about the future, you are urged to view all forward-looking statements with caution. Intelsat does not undertake any obligation to update or revise any forward-looking statements, whether as a result of new information, future events or otherwise.

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