



## STC Expands Relationship with IntelSat to Drive Broadband Growth in Saudi Arabia

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LUXEMBOURG--(BUSINESS WIRE)--May 30, 2016-- IntelSat S.A. (NYSE: I), operator of the world's first Globalized Network, powered by its leading satellite backbone, announced that Saudi Telecommunication Company (STC), a provider of integrated mobile, fixed and broadband communications services, has expanded its relationship with IntelSat and entered into a new contract for satellite services on IntelSat 15 located at 85.15° East.

The additional connectivity from IntelSat 15 will enable STC, the largest telecom operator in Saudi Arabia, to grow VSAT services for corporate networks in the banking, government, and oil & gas sectors operating in the Kingdom of Saudi Arabia.

"As the largest telecommunications company in Saudi Arabia, STC knows the importance of keeping our corporate customers connected with the latest and most reliable communications technologies," said Walid Al Wabel, General Manager, Operations Management, STC. "Throughout our long-term relationship, IntelSat has demonstrated they understand our needs and allow us to advance our business with growth capacity that seamlessly integrates with our expansive network. Together, this has enabled STC's customers to upgrade and expand the reach of their networks in response to growing end user demand throughout Saudi Arabia."

This latest agreement further expands IntelSat's long-standing relationship with STC. Currently, STC uses four additional satellites from IntelSat's Globalized Network to ensure that corporate customers have access to high quality and reliable connectivity at all times.

"We value our customer relationships and are committed to introducing new and innovative satellite technology to help our customers solve their communications challenges," said Shahrokh Amiri, IntelSat's Director of Sales, Middle East and North Africa. "Our solutions will enable STC to meet current broadband demands, provide the scale necessary to expand its subscriber base and ultimately, drive growth for its business. We will continue to work closely with STC to ensure that more customers throughout Saudi Arabia have access to the most reliable and high quality broadband connectivity available in the marketplace."

### Supporting Resources:

- **IntelSat Broadband Services:** <http://www.intelsat.com/solutions/data-telecoms/>

#### About IntelSat

IntelSat S.A. (NYSE: I) operates the world's first Globalized Network, delivering high-quality, cost-effective video and broadband services anywhere in the world. IntelSat's Globalized Network combines the world's largest satellite backbone with terrestrial infrastructure, managed services and an open, interoperable architecture to enable customers to drive revenue and reach through a new generation of network services. Thousands of organizations serving billions of people worldwide rely on IntelSat to provide ubiquitous broadband connectivity, multi-format video broadcasting, secure satellite communications and seamless mobility services. The end result is an entirely new world, one that allows us to envision the impossible, connect without boundaries and transform the ways in which we live. For more information, visit [www.intelsat.com](http://www.intelsat.com).

#### About Saudi Telecom Co.

With their headquarters in Riyadh, Saudi Telecom Group is the largest in the Middle East and North Africa based on its market value as it generated over 50,836,000,000 billion riyals (13,556,000,000 dollars) in realizable revenue in 2015 and 9,334,000,000 billion riyals (2,489,000,000 dollars) as net income. STC was established in 1998 and currently counts about 100,000,000 customers worldwide and to which they provide high-technology knowledge-based innovative solutions. It focuses on providing services to customers through a fiber-optic network that spans 137,000 kilometers across Asia, the Middle East and Europe.

In Saudi Arabia (the group's main operation site) STC operates the largest modern mobile network in the Middle East as it covers more than 99% of the country's populated areas in addition to providing 4G mobile broadband to more than 85% of the population across the Kingdom of Saudi Arabia. Besides its main operation in Saudi Arabia, which it owns 100% of, STC's investments include 100% ownership in Viva Bahrain, 51.8% shares in Viva Kuwait along with a management contract, 35% shares in Oger Telecom Limited in UAE and which controls Turk Telecom, Avea in Turkey, Cell-C in South Africa, 25% shares in Binariang GSM Holding in Malaysia which controls both Maxis in Malaysia and Aircel in India. In addition to the above-mentioned, STC has investments in information technology, content, distribution, contact centers and real estate, all of which support its telecom operations across the Middle East.

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