



Encompass Digital Media Expands its Relationship with IntelSat in North America

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- *IntelSat's Galaxy 13 satellite to host NASA TV's HD and 4K UHD distribution channels in North America*

LUXEMBOURG & AMSTERDAM--(BUSINESS WIRE)--Sep. 6, 2016-- IntelSat S.A. (NYSE: I), operator of the world's first Globalized Network, powered by its leading satellite backbone, announced today that Encompass Digital Media ("Encompass"), a global technology services company delivering end-to-end video solutions to broadcast and media companies, has expanded its use of IntelSat's powerful Galaxy fleet and premier video neighborhoods to deliver high definition (HD) and 4K ultra high definition (4K UHD) content to 64 million households across North America.

Under the new, multi-year agreement, Encompass will further build upon its relationship with IntelSat and employ satellite solutions from Galaxy 13, located at 127°W to host four of NASA TV's HD channels as well as its 4K UHD distribution channel. Already hosting approximately 80 HD channels, Galaxy 13 is North America's HD hot spot and is now building up a 4K UHD community.

"By leveraging the IntelSat Galaxy fleet and the power and versatility of satellite technology, Encompass is able to reach all of the U.S. cable headends quickly, cost-effectively and reliably," said Chris Walters, Encompass' CEO. "IntelSat's video neighborhoods and advanced media community on Galaxy 13 will provide NASA TV with access to hundreds of millions of viewers and enable them to test the latest innovations in the marketplace. Our partnership with IntelSat will be instrumental in ensuring that we are strongly positioned to help our customers deliver the most consistent and immersive viewing experience securely across multiple platforms."

"IntelSat's Globalized Network and leading video neighborhoods in North America are ideal platforms for programmers to cost efficiently expand their distribution network," said Mark Rasmussen, IntelSat's Vice President, Americas. "IntelSat and Encompass have a strong track record of working together to anticipate and meet viewers' changing demands. From Standard Definition to 4K UHD services, we look forward to working with Encompass to further differentiate their offerings and continue to provide reliable, secure and high quality content to customers."

IntelSat's Galaxy fleet is known for delivering top distribution services for premier Tier 1 cable programming, multicultural and specialty programming, full-time broadcast distribution and occasional use contribution and premier regional and league sports programming.

For more information, those attending the 9-13 September IBC 2016 Conference in Amsterdam can visit the IntelSat Stand at Hall 1.C71.

Supporting Resources:

- **IntelSat Media Services:** <http://www.intelsat.com/solutions/media/>
- **IntelSat Video Neighborhoods:** <http://www.intelsat.com/solutions/media/distribution-solutions/video-neighborhoods/>

About IntelSat

IntelSat S.A. (NYSE: I) operates the world's first Globalized Network, delivering high-quality, cost-effective video and broadband services anywhere in the world. IntelSat's Globalized Network combines the world's largest satellite backbone with terrestrial infrastructure, managed services and an open, interoperable architecture to enable customers to drive revenue and reach through a new generation of network services. Thousands of organizations serving billions of people worldwide rely on IntelSat to provide ubiquitous broadband connectivity, multi-format video broadcasting, secure satellite communications and seamless mobility services. The end result is an entirely new world, one that allows us to envision the impossible, connect without boundaries and transform the ways in which we live. For more information, visit www.intelsat.com.

About Encompass Digital Media

Encompass is a global technology services company dedicated to advancing innovation in both the broadcast and digital media industries. As a leader in comprehensive, end-to-end video solutions, the company services over 850 channels in a variety of languages and to a multitude of platforms. Encompass captures, processes and delivers over 25,000 hours of premium content per day and distributes it in both linear and non-linear formats for its clients worldwide via satellite, cable and digital platforms from its eight facilities across four continents. In addition to the services it provides to its linear clients, Encompass' array of digital service products provide non-linear solutions including content aggregation, VOD, CVOD, 24/7 streaming, event streaming, linear transport and stream origination. The company's premier services include channel playout, centralcasting for broadcast TV stations, global transmission and connectivity, digital services, government solutions and remote/studio production. For more information, please visit www.encompass.tv, and follow us social media – [LinkedIn](#) and [Twitter](#).

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Source: IntelSat

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