



STC Enhances VSAT Connectivity for Saudi Arabia's Oil & Gas Market with IntelSat Satellite Solutions

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LUXEMBOURG--(BUSINESS WIRE)--Sep. 13, 2016-- IntelSat S.A. (NYSE: I), operator of the world's first Globalized Network, powered by its leading satellite backbone, announced that Saudi Telecommunication Company (STC) has extended its relationship with IntelSat to use the company's satellite solutions to support operations for the largest oil & gas producer in the Kingdom of Saudi Arabia.

Under a multi-year agreement, STC, the largest telecom operator in Saudi Arabia, will use connectivity provided by IntelSat 10-02, located at 1° West, to provide satellite services to the oil & gas sector in the Kingdom of Saudi Arabia.

In 2016, STC and IntelSat continue to expand their relationship to support the growth of the VSAT sector in the Kingdom of Saudi Arabia. The telecom operator uses multiple satellites in IntelSat's Globalized Network to provide high-quality broadband networking for corporate customers in the banking, government and oil & gas sectors operating throughout the Middle East and Asia.

"The operations of oil & gas companies are important to Saudi Arabia and the global economy, and reliable broadband communications are a vital part of the sector's daily operations," said Walid Al Wabel, General Manager, Operations Management, STC. "IntelSat has been a valuable partner in our support of major oil & gas clients, delivering the satellite connectivity that ensures broadband services are always available. With IntelSat's continued support, STC has the best available satellite infrastructure integrated into our network, allowing us to deliver the highest quality services to our enterprise customers regardless of location."

"Demand for VSAT connectivity in Saudi Arabia and the Middle East remains strong, demonstrating that satellite is the best option for delivering reliable communications services to large enterprises with hundreds of locations spread across vast and sometimes remote areas," said Shahrokh Khanzadeh-Amiri, IntelSat's Director of Sales, Middle East and North Africa. "IntelSat's continuous efforts to improve its technology make sure end users can take advantage of the latest VSAT applications available. By selecting IntelSat again, STC validates our commitment to finding the best possible solution to support current and future requirements. This network exemplifies the enduring role that IntelSat and its customers play in connecting people and businesses in the Middle East and around the globe."

Supporting Resources:

- **IntelSat Broadband Services:** <http://www.intelsat.com/solutions/data-telecoms/>

About IntelSat

IntelSat S.A. (NYSE: I) operates the world's first Globalized Network, delivering high-quality, cost-effective video and broadband services anywhere in the world. IntelSat's Globalized Network combines the world's largest satellite backbone with terrestrial infrastructure, managed services and an open, interoperable architecture to enable customers to drive revenue and reach through a new generation of network services. Thousands of organizations serving billions of people worldwide rely on IntelSat to provide ubiquitous broadband connectivity, multi-format video broadcasting, secure satellite communications and seamless mobility services. The end result is an entirely new world, one that allows us to envision the impossible, connect without boundaries and transform the ways in which we live. For more information, visit www.intelsat.com.

About STC

With their headquarters in Riyadh, Saudi Telecom Group is the largest in the Middle East and North Africa based on its market value as it generated over 50,836,000,000 billion riyals (13,556,000,000 dollars) in realizable revenue in 2015 and 9,334,000,000 billion riyals (2,489,000,000 dollars) as net income.

STC was established in 1998 and currently counts about 100,000,000 customers worldwide and to which they provide high-technology knowledge-based innovative solutions. It focuses on providing services to customers through a fiber-optic network that spans 137,000 kilometers across Asia, the Middle East and Europe.

In Saudi Arabia (the group's main operation site) STC operates the largest modern mobile network in the Middle East as it covers more than 99% of the country's populated areas in addition to providing 4G mobile broadband to more than 85% of the population across the Kingdom of Saudi Arabia.

Besides its main operation in Saudi Arabia, which it owns 100% of, STC's investments include 100% ownership in Viva Bahrain, 51.8% shares in Viva Kuwait along with a management contract, 35% shares in Oger Telecom Limited in UAE and which controls Turk Telecom, Avea in Turkey, Cell-C in South Africa, 25% shares in Binariang GSM Holding in Malaysia which controls both Maxis in Malaysia and Aircel in India. In addition to the above-mentioned, STC has investments in information technology, content, distribution, contact centers and real estate, all of which support its telecom operations across the Middle East.

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