



eProcess to Leverage Intelsat EpicNG C-band Spot Beam Capabilities to Expand Banking Services Across Africa

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Unique Intelsat 35e HTS C-band spot beam solution delivering improved efficiency and economics

LUXEMBOURG--(BUSINESS WIRE)--Mar. 30, 2017-- Intelsat S.A. (NYSE: I), operator of the world's first Globalized Network, powered by its leading satellite backbone, announced today that eProcess International SA, an affiliate of pan-African banking conglomerate Ecobank Group, has signed an agreement to use the Intelsat Epic^{NG} high-performance platform to expand and strengthen its corporate banking services throughout Africa.

eProcess International connects head offices and affiliates across 27 countries in Africa, enabling banking transactions and corporate data exchanges through its network. Given the growth in commerce across the African continent, eProcess sought to enhance its network to address increasing transaction volumes for its customers.

The solution incorporates high-throughput Intelsat Epic^{NG} C-band spot beam capacity available exclusively on Intelsat 35e. This complements the existing eProcess network, which is based on wide beam C-band connectivity on Intelsat 903. Leveraging the backwards compatibility of the Intelsat Epic^{NG} solution and the higher efficiency of the spot beams, eProcess is able to accommodate its growing bandwidth demand across its pan-African network.

"Intelsat is a valued strategic partner that has worked with eProcess to continuously optimize our network and provide cost-effective satellite solutions to meet our growing connectivity needs," said Claude Edmond Traoret, Group Manager, Technology Services, eProcess International. "Our banking and mining customers across Africa will truly benefit from these latest improvements, as Intelsat Epic^{NG} enables us to deliver over 30 percent more throughput, driving improved economics within our business model."

"Intelsat Epic^{NG} is delivering on the promise of HTS with higher performance, better economics and simpler access," said Brian Jakins, Intelsat's Regional Vice President, Africa. "The flexibility of Intelsat Epic^{NG}'s open architecture and backward-compatible design enables our customers to easily incorporate HTS services into their networks. This delivers immediate efficiency improvements, enhances the level of service they can offer customers and also provides additional resiliency and security for their network."

Intelsat 35e is on schedule for launch in the second quarter of 2017.

Supporting Resources:

- Learn more about Intelsat Epic^{NG}: <http://www.intelsat.com/global-network/satellites/epicng/>

About Intelsat

Intelsat S.A. (NYSE: I) operates the world's first Globalized Network, delivering high-quality, cost-effective video and broadband services anywhere in the world. Intelsat's Globalized Network combines the world's largest satellite backbone with terrestrial infrastructure, managed services and an open, interoperable architecture to enable customers to drive revenue and reach through a new generation of network services. Thousands of organizations serving billions of people worldwide rely on Intelsat to provide ubiquitous broadband connectivity, multi-format video broadcasting, secure satellite communications and seamless mobility services. The end result is an entirely new world, one that allows us to envision the impossible, connect without boundaries and transform the ways in which we live. For more information, visit www.intelsat.com.

About Ecobank

Incorporated in Lomé, Togo, Ecobank Transnational Incorporated (ETI) (Ecobank.com) is the parent company of the leading independent pan-African banking group, Ecobank. It currently has a presence in 36 African countries: Angola, Benin, Burkina Faso, Burundi, Cameroon, Cape Verde, Central African Republic, Chad, Congo (Brazzaville), Congo (Democratic Republic), Côte d'Ivoire, Equatorial Guinea, Ethiopia, Gabon, Gambia, Ghana, Guinea, Guinea Bissau, Kenya, Liberia, Malawi, Mali, Mozambique, Niger, Nigeria, Rwanda, Sao Tome and Principe, Senegal, Sierra Leone, South Africa, South Sudan, Tanzania, Togo, Uganda, Zambia and Zimbabwe. The Group employs over 20,000 people in 40 different countries in over 1,200 branches and offices. Ecobank is a full-service bank providing wholesale, retail, investment and transaction banking services and products to governments, financial institutions, multinationals, international organizations, medium, small and micro businesses and individuals. More information can be found on the Group's website: ecobank.com or on Twitter: [@GroupEcobank](https://twitter.com/GroupEcobank)

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