



## IntelSat to Provide IntelSat EpicNG Services for Morocco's INWI

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LUXEMBOURG--(BUSINESS WIRE)--Apr. 25, 2017-- IntelSat S.A. (NYSE: I), operator of the world's first Globalized Network and leader in integrated satellite communications, announced that Morocco's INWI has signed an agreement to integrate satellite services from the IntelSat Epic<sup>NG</sup> platform into INWI's network.

INWI, the fastest-growing mobile operator in Morocco, is expanding into cellular backhaul services and, following the awarding of a VSAT license by Morocco's National Agency of Telecommunications Regulation (ANRT), is also preparing to launch broadband connectivity services. Under the new agreement, INWI will incorporate services from the IntelSat 35e satellite, enabling the mobile operator to enhance its existing network while also delivering improved performance that supports INWI's goal to expand its business and reach new regions in the country.

"In light of our new VSAT license from Moroccan regulators, we are able to expand our operations in Morocco and throughout West Africa," said Naoual Laabsi, VSAT Design Manager, INWI. "In order to do this, we need the ability to manage our own network and provide new solutions for customers. The IntelSat Epic<sup>NG</sup> platform, with its high-throughput capabilities and future-proof technology, provides us the best way to reach these goals and succeed in a highly competitive market."

"INWI is a progressive mobile operator, incorporating new technologies that support the introduction of new services and entering into expanded geographies. As soon as IntelSat 35e becomes available, it will immediately begin supporting the INWI mission, given the backwards compatibility of the IntelSat Epic<sup>NG</sup> design," said Jean-Philippe Gillet, IntelSat's Vice President & General Manager, Broadband. "IntelSat 35e, with its unique collection of high power wide-beams and spot-beams in C- and Ku-band is an ideal satellite for mobile operators seeking higher performance on their current satellite infrastructures."

IntelSat 35e, part of the high-performance IntelSat Epic<sup>NG</sup> network, is scheduled to launch and enter operations in 2017. The flexibility of the IntelSat Epic<sup>NG</sup> open architecture and backward-compatible design enables service providers to seamlessly transition to IntelSat Epic<sup>NG</sup> high-throughput services and immediately realize efficiency improvements. Current IntelSat Epic<sup>NG</sup> customers are experiencing up to 165% improvements in efficiency. Using next generation hardware, IntelSat and its partners have demonstrated potential efficiency gains of up to 330%.

### Supporting Resources:

- **IntelSat Broadband Services:** <http://www.intelsat.com/solutions/data-telecoms/>
- **IntelSat Epic<sup>NG</sup>:** <http://www.intelsat.com/global-network/satellites/epicng/>

### About IntelSat

IntelSat S.A. (NYSE: I) operates the world's first Globalized Network, delivering high-quality, cost-effective video and broadband services anywhere in the world. IntelSat's Globalized Network combines the world's largest satellite backbone with terrestrial infrastructure, managed services and an open, interoperable architecture to enable customers to drive revenue and reach through a new generation of network services. Thousands of organizations serving billions of people worldwide rely on IntelSat to provide ubiquitous broadband connectivity, multi-format video broadcasting, secure satellite communications and seamless mobility services. The end result is an entirely new world, one that allows us to envision the impossible, connect without boundaries and transform the ways in which we live. For more information, visit [www.intelsat.com](http://www.intelsat.com).

### About INWI

INWI is a global operator covering all telecommunications services in Morocco, including voice services, Internet and data for private and corporate clients with a network covering 96% of the Moroccan population. Today, INWI works for the accomplishment of an objective: "Internet for all". The operator offers services that enable Moroccans to adopt technological solutions in their everyday lives. INWI has received several awards and honors for its audacity and commitment to innovation. INWI is a socially responsible company through several solidarity and educational initiatives like Dir iddik and E-madrassa. For more information, please visit [www.inwi.ma](http://www.inwi.ma).

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