



Soar with FlexExec: Intelsat Introduces New End-to-End Managed Service for Business Aviation

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Flexible and Scalable Network Architecture Empowers Service Providers to Offer Unique State-of-the-Art Service and Maximize Profitability

FlexExec from Intelsat Delivers the High Performance, Ubiquity, Resiliency and Reliability that Service Providers and Business Jet Owners Deserve

Intelsat's Seamless, Multi-Layered Network for Business Aviation Ensures a Best-in Class Experience for Every Business Jet Passenger

LUXEMBOURG--(BUSINESS WIRE)--Oct. 15, 2018-- Intelsat S.A. (NYSE:I), the world's leading provider of satellite services and integrated communications, announced today it is launching FlexExec, a managed end-to-end service enabling service providers to easily and cost-effectively deliver high-performance, in-flight broadband connectivity to business jets globally.

FlexExec's broadband services are now accessible via Intelsat's global, high performing, multi-layered Ku-band satellite fleet. Designed specifically to cover high-traffic business jet routes, FlexExec rides on the Intelsat global network, which integrates layers of high-throughput satellite platform (HTS) coverage from the company's proven Intelsat Epic^{NG} fleet with the company's wide-beam satellites to deliver added resiliency and redundancy.

"With FlexExec, Intelsat is reinventing the communications experience for business jet operators and passengers," said Mark Rasmussen, Intelsat's vice president and general manager, mobility. "Business travel is demanding and with the global, committed, multi-layered coverage of FlexExec, our service providers can ensure that every business passenger has access to the same high speed, reliable broadband connectivity in the sky as they would at home or in the office. Importantly, the flexibility, throughput and improved economies of scale of FlexExec enables our service providers to differentiate their service offerings and meet the evolving streaming and broadband demands of their passengers over the long-term."

Positioned for Success with Flexible, Customizable Service Plans

FlexExec aggregates Intelsat's space segment, the IntelsatOne ground infrastructure into a simplified, streamlined ecosystem. By having one, cohesive network, service providers will immediately gain operational efficiencies and be in a stronger position to simplify the inflight experience for flight departments.

In addition, the flexibility of the FlexExec platform enables Intelsat's service providers to define their offerings for customers on an individual basis rather than on a one-size-fits-all model. It allows them to use bandwidth as they see fit and tailor services based on regional needs. With multi-layered, seamless, consistent coverage paired with the capability to customize and differentiate their offering, service providers have the flexibility to optimize their service, differentiate their brand and deliver real value to their customers. The single, global, high-performance network also eliminates uneven service and gaps in coverage, the prime concern of an end-user base whose flight schedules and routes are not as consistent and predictable as commercial airlines.

Fuel Customer Loyalty Indefinitely

FlexExec is anchored on industry-leading technology and redundancy, ensuring that business jet passengers will have seamless, consistent on-demand connectivity. The Intelsat Epic^{NG} platform utilizes Ku- band, wide beams, spot beams, and frequency reuse technology to provide a host of customer benefits. High quality connectivity without loss in performance, and up to 15x more throughput per satellite is a staple of what Intelsat Epic^{NG} can deliver. Multiple Intelsat Epic^{NG} spot beams enable a high concentration of power on smaller areas supplying the much larger volumes of data that passengers are seeking, especially on the highest traffic aero routes. As a result, service providers and passengers can enjoy reliable, uninterrupted inflight connectivity globally.

Deliver a Best-in-Class Passenger Experience on Every Flight

FlexExec helps business jet broadband providers exceed the expectations of a deserving client base that wishes to stay connected at all times. The service is uniquely designed to support business aviation, meaning capacity is not shared with commercial aviation or consumer broadband customers, ensuring that business jet passengers will have seamless, on-demand connectivity. This results in a best-in-class experience for each passenger on every flight, whether they wish to exchange emails, access cloud-based applications, stream movies or indulge in any other data-heavy experience.

To learn more about FlexExec, watch this video:

- <https://vimeo.com/user26709408/flexexec-intelsat-premier-connectivity>

Supporting Materials:

- [FlexExec Brochure](#)

About Intelsat

Intelsat S.A. (NYSE:I) operates the world's first Globalized Network, delivering high-quality, cost-effective video and broadband services anywhere in the world. Intelsat's Globalized Network combines the world's largest satellite backbone with terrestrial infrastructure, managed services and an open, interoperable architecture to enable customers to drive revenue and reach through a new generation of network services. Thousands of organizations serving billions of people worldwide rely on Intelsat to provide ubiquitous broadband connectivity, multi-format video broadcasting, secure satellite communications and seamless mobility services. The end result is an entirely new world, one that allows us to envision the impossible, connect without boundaries and transform the ways in which we live. For more information, visit www.intelsat.com.

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