



Satcom Direct Charts New Course for Business Aviation Connectivity with IntelSat's New FlexExec Service

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LUXEMBOURG & MELBOURNE, Fla.--(BUSINESS WIRE)--Oct. 15, 2018-- IntelSat S.A. (NYSE:I), the world's leading provider of satellite services and integrated communications, announced today that Satcom Direct (SD), a premier business aviation connectivity provider, will be the first solution partner and master distributor to market FlexExec to the business aviation sector.

By adding, FlexExec to its new SD Xperience portfolio, SD will be able to deliver high-performance, in-flight broadband connectivity to business jets globally. SD will have immediate access to IntelSat's global, flexible and proven Ku-band satellite fleet, including the IntelSat Epic^{NG} high-throughput satellite (HTS) platform. Unlike other services, FlexExec is uniquely designed to support business aviation, meaning capacity is not shared amongst commercial aviation or consumer broadband customers, ensuring that business jet passengers will have seamless, on-demand connectivity. It can also be customized to meet business jet owners' needs; differentiating and enhancing the value proposition to passengers.

"We are delighted that Satcom Direct has chosen FlexExec to be a part of their SD Xperience platform," said Mark Rasmussen, IntelSat's vice president and general manager, mobility. "The global footprint, resiliency, redundancy and flexibility of FlexExec's seamless Ku-band platform will ensure that passengers can easily extend fast, high quality broadband connectivity from their office into the skies. Whenever it is needed, the power and throughput of FlexExec and SD Xperience will ensure that the business and entertainment needs of their passengers will be met."

Jim Jensen, Satcom Direct's founder and CEO, said, "Given the demands of business aviation, FlexExec will provide the maximum flexibility, efficient use of bandwidth, and seamless connectivity service needed for an industry where routes and passenger requirements constantly shift. FlexExec is unique in the sense that the network is committed to the business aviation sector. As a result, we can deliver a highly reliable, and consistent passenger experience anytime globally. It is a significant addition to the SD customer offering."

During the NBAA Business Aviation Convention & Exhibition (NBAA-BACE), Satcom Direct will be offering demonstrations of the FlexExec service and detailing commercial options for customers at its booth, #250, and on the static display, #SD40.

Supporting Materials:

- [FlexExec Resource Center](#)

About IntelSat

IntelSat S.A. (NYSE:I) operates the world's first Globalized Network, delivering high-quality, cost-effective video and broadband services anywhere in the world. IntelSat's Globalized Network combines the world's largest satellite backbone with terrestrial infrastructure, managed services and an open, interoperable architecture to enable customers to drive revenue and reach through a new generation of network services. Thousands of organizations serving billions of people worldwide rely on IntelSat to provide ubiquitous broadband connectivity, multi-format video broadcasting, secure satellite communications and seamless mobility services. The end result is an entirely new world, one that allows us to envision the impossible, connect without boundaries and transform the ways in which we live. For more information, visit www.intelsat.com.

About Satcom Direct

Satcom Direct (SD) and its companies provide global connectivity solutions for business and general aviation, military, government, and head of state aircraft. The company also provides land mobile services to areas with connectivity limitations. Since 1997, SD has worked to advance the technology of global connectivity, being first to market with new capabilities in communications technology. SD's industry leading hardware solutions, like the SDR, are complemented by their divisional capabilities including SD Avionics cabin and flight deck systems and SD software solutions. A premier Inmarsat distribution partner (including Jet ConneX), Iridium service partner, and ViaSat Ku preferred reseller, SD is also the exclusive service provider for SmartSky Networks.

SD World Headquarters and primary operations centre is located in Melbourne, Florida, with additional office locations in the United States, Canada, UK, UAE, Switzerland, Hong Kong, Australia, Russia, Brazil, and South Africa. For more information regarding SD, visit www.satcomdirect.com, e-mail sales@satcomdirect.com, or call U.S. +1.321.777.3000 or UK +44.1252.554.460.

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