



## IntelSat Adds Further Industry Experience to Executive Team

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### ***New Leaders Tapped for Finance, Commercial, Comms/Marketing, and Commercial Aviation Functions***

**McLean, Va.** – [IntelSat](#), operator of the world's largest integrated satellite and terrestrial network and leading provider of inflight connectivity, today named four seasoned aerospace and tech leaders to key financial and commercial roles.

Anthony (Toby) O'Brien will become IntelSat's next chief financial officer (CFO). Bringing a wealth of experience to the job, O'Brien most recently served as corporate CFO for Raytheon Technologies ([NYSE: RTX](#)) after a five-year stint as CFO for Raytheon Company before its merger with United Technologies. He led teams for more than three decades at Raytheon, both in corporate and various divisional and business unit finance roles, and was a key player in several strategic initiatives including the Raytheon Technologies merger and integration. O'Brien will report directly to IntelSat's new CEO, [David Wajsgas](#).

Michael DeMarco, currently IntelSat's chief services officer will become the new chief commercial officer (CCO), responsible for all IntelSat commercial services offerings to include product management, sales activities, sales engineering, and pricing. He will continue to report to Wajsgas. DeMarco has been with the company for more than 20 years, previously leading IntelSat's product, engineering and operations teams. He was also responsible for the company's digital transformation strategy and the delivery of the company's end-to-end service portfolio.

Clay McConnell has been named the company's senior vice president of Corporate Communications and Marketing. McConnell came to IntelSat after three decades in communications at Delta Air Lines ([NYSE: DAL](#)) and Airbus SAS ([AIR.PA](#)), where he most recently served as head of communications for Airbus Americas. McConnell also reports directly to Wajsgas.

Jeff Sare joins the company as the new president of IntelSat's Commercial Aviation division. Sare comes to IntelSat from his role as vice president and Connectivity Solutions business segment leader at Panasonic Avionics. He also has held several executive roles in other aerospace and electronics companies, including work for Thales in strategic planning and inflight entertainment and connectivity. Sare will report to DeMarco.

"As we execute our strategy to create an environment of seamless global connections with transformational technologies, we are committed to reestablishing the market and innovation leadership that has been the hallmark of IntelSat for decades," said CEO Wajsgas. "Talented people like Jeff, Mike, Toby, and Clay will help the team position our company to deliver on our strategic objectives. They share IntelSat's dedication to building and leveraging our unified communications network to help our customers stay connected – all the time, everywhere."

DeMarco, O'Brien, and McConnell will be based in the company's McLean, Virginia office, while Sare will be based with IntelSat's Commercial Aviation team in Chicago. All begin their roles this month.

### **About IntelSat**

As the foundational architects of satellite technology, IntelSat operates the world's most trusted satellite telecom network. We apply our unparalleled expertise and global scale to connect people, businesses, and communities, no matter how difficult the challenge. IntelSat is building the future of global communications with the world's first hybrid, multi-orbit, software-defined 5G network designed for simple, seamless, and secure coverage precisely when and where our customers most need it. Follow the leader in global connectivity and "Imagine Here," with us, at [IntelSat.com](#).

### **Media Contact:**

Melissa Longo – [melissa.longo@intelsat.com](mailto:melissa.longo@intelsat.com); +1 240-308-1881